

Medical Representative for Pleven-Montana-Vratsa

ZENTIVA as the champion of Generics and OTC medicines is headquartered in Prague and reaches over 40 million patients in 25 European countries. The growth of our organization brings new opportunities for our 2500 people to fulfil their potential. It also positions us well to attract best talent and retain our team to secure our success for future generations.

In Bulgaria, the Company addresses a wide range of therapeutic areas, but has a particular focus on cardiovascular disorders, inflammatory conditions, pain, infections and conditions in the gastrointestinal and urology fields.

Aligned with the strategy to expand the business in Bulgaria, we are now looking for Medical Representatives to join our highly motivated and inspired team in Zentiva Branch Bulgaria. The positions are available for the following region: PLEVEN-MONTANA-VRATSA

Main tasks and responsibilities:

- Promotion of company products and local promotional events
- Implements and monitors a territory action plan according to strategy
- Proposes, assists in and organizes meetings to promote company image and product awareness
- Develops and maintains professional relationships with KOLs, decision makers, physicians and pharmacists in the assigned area
- Demonstrates professional behavior governed by the principles of the code of ethics and values of the company maintaining and enhancing the excellent reputation of Zentiva in Medicine and Pharmaceuticals community

Candidate`s profile:

- University degree, preferably in medical background/ medical, pharmacy, biology, chemistry/
- More than 4 years experience in pharma industry
- Team working, innovation and creativity, ability to build professional relations
- Communication and negotiation skills
- Experience in work planning, organization and time management
- Good level of English language
- Computer literacy and clear driving licence

Our proposal:

- Long-term career development
- Competitive remuneration package
- Attractive bonus related to performance
- Healthy work environment- medical and life insurance
- Continuous support and learning

If this opportunity sounds appealing to you, please send your CV!

Only shortlist candidates will be contacted. The application will be in strict confidentiality.

