



**ZENTIVA** as the champion of Generics and OTC medicines is headquartered in Prague and reaches over 40 million patients in 25 European countries. The growth of our organization brings new opportunities for our 2500 people to fulfil their potential. It also positions us well to attract best talent and retain our team to secure our success for future generations.

In Bulgaria, the Company addresses a wide range of therapeutic areas, but has a particular focus on cardiovascular disorders, inflammatory conditions, pain, infections and conditions in the gastrointestinal and urology fields.

Currently, we are looking for experienced and motivated Supply Chain Manager, located in Sofia to join our highly motivated and inspired team in Zentiva Bulgaria.

### **Job position: Zentiva Supply Chain Manager**

#### **Purpose of the job:**

As a Supply Chain Manager, you will be responsible for planning, implementing and monitoring our overall supply chain strategy and in order to maximize efficiency and productivity.

Lead transformation of Supply Chain Distribution model from global to local activity.

Secure the appropriate end-to-end Supply Chain activities (forecast, demand management, customer service) for fast-growing Generics Company in Bulgaria.

#### **Main tasks and responsibilities:**

- Lead project to switch from global distribution model to local one & settling local legal entity in Bulgaria for Supply Chain part
- Taking over processes from Global Supply Chain team and implementation on local level
- Creation of the most accurate forecast with cooperation with commercial team (influencing actions identified during the S&OP meetings, opportunities for sales) based on sales-in - sales-out analysis.
- Portfolio demand and manufacturing plan, delivery schedule (in-house, external/3<sup>rd</sup> party suppliers)
- Stock management (safety and maximum stock level, supply quantity, releasing, blocking, slow-moving stock, destruction – calculate stock provision for inventory write off = works on minimizing the destruction risks, handling unique needs, alert of out of stocks, products split among the customers etc.).
- New products launches support
- Assuring the appropriate/optimal finished stock level at wholesalers – OTIF & stock in trade (SIT).
- Assuring appropriate connections and information flows towards the key stakeholders
- Customer service related to daily activity (customer order processing, invoicing, communication with distribution center and returns and claim management).
- Develop and facilitate relationship with customers – wholesalers
- Weekly, monthly and ad-hoc reporting (on sales, stock, complaints, returns reporting, to authorities).
- Perform analysis and improvement initiatives.



**Candidate`s profile:**

- University Degree in Economics
- At least 5 years` experience in supply chain/stock management skills/customer service (with preference: pharmaceutical industry/generic)
- Logistic, supply & demand knowledge, Customer service orientation
- Hands on experience with supply chain management software (such as SAP MM, AP Modules, SAP Plant Maintenance, etc.)
- Analytical, problem solving and result oriented
- Critical thinker and problem-solving skills
- Team player
- Good time-management skills
- Great interpersonal and communication skills
- English: Advanced level, other languages are an advantage
- User level computer skills, Advanced MS Excel, SAP;
- Capability to work in a matrix and complex environment;

**Our proposal:**

- Competitive remuneration package
- Opportunity to grow in international pharmaceutical leader
- Healthy work environment- medical and life insurance
- Training on the job – extensive training in HQ in Prague (to replace 2 months in HQ)
- Continuous support and learning

If this opportunity sounds appealing to you, please send your CV! Only shortlist candidates will be contacted. The application will be in strict confidentiality.

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